

## EAST Search History

Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
L1	591	(705/11).CCLS.	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2007/04/12 16:31
L2	2050	(705/7).CCLS.	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2007/04/12 16:31
L3	4447	(705/14).CCLS.	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2007/04/12 16:32
L4	6948	1 or 2 or 3	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:32
L5	19106	4 and incentive or reward	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:33
L6	2391	4 and (incentive or reward)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:33
L7	5278	4 and (select or preselect or choos?? orpick or stipulate or chose or chosen)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:35
L8	6214	4 and (level or goal or target or focus or aim or objective or threshold or score or rating or standing or quota or rate)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:36
L9	1810	5 and 6 and 7 and 8	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:37

## EAST Search History

L10	0	9 and ((all near4 nothing) or (all near4 nothing))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:51
L11	18	9 and ((full or total or complete) near4 (success or fail or succeed))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/04/12 16:55
L12	110	((full or total or complete) near4 (success or fail or succeed))	EPO; JPO	OR	ON	2007/04/12 16:55
L13	3	12 and (incentive or incentives or reward or rewards or award or prize or prizes or payout or jackpot)	EPO; JPO	OR	ON	2007/04/12 16:56
L14	3	12 and (incentive or incentives or reward or rewards or award or prize or prizes or payout or jackpot)	EPO; JPO	OR	ON	2007/04/12 16:57
L15	3	12 and (goal or target or focus)	EPO; JPO	OR	ON	2007/04/12 16:59
L16	6	14 or 15	EPO; JPO	OR	ON	2007/04/12 16:58
L17	0	14 and 15	EPO; JPO	OR	ON	2007/04/12 16:57
L18	7	goal and reward	EPO; JPO	OR	ON	2007/04/12 17:00
L19	0	goalsetting or goalset	EPO; JPO	OR	ON	2007/04/12 17:00
L20	0	goalsetting	EPO; JPO	OR	ON	2007/04/12 17:00
L21	157	(set or setting)near3 goal	EPO; JPO	OR	ON	2007/04/12 17:03
L22	0	21 and reward	EPO; JPO	OR	ON	2007/04/12 17:01
L23	110	21 and incentive or motivate	EPO; JPO	OR	ON	2007/04/12 17:02
L24	0	((set or setting)near3 goal) same incentive	EPO; JPO	OR	ON	2007/04/12 17:02
L25	0	((set or setting)near3 goal) and incentive	EPO; JPO	OR	ON	2007/04/12 17:02
L26	0	21 and (incentive or motivate)	EPO; JPO	OR	ON	2007/04/12 17:02
L27	0	21 and participant	EPO; JPO	OR	ON	2007/04/12 17:03
L28	52	21 and (player or client or participant or person or member or user or person)	EPO; JPO	OR	ON	2007/04/12 17:04
L29	8	28 and (performance or target or threshold)	EPO; JPO	OR	ON	2007/04/12 17:12
L30	0	"006120300"	EPO; JPO	OR	ON	2007/04/12 17:13
L31	2	("6120300").PN.	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2007/04/12 17:13

## EAST Search History

L32	13	("4611996"   "4926255"   "5004966"   "5035625"   "5173051"   "5286036"   "5411271"   "5494444"   "5597312"   "5616033"   "5681170"   "5743746"   "5779486").PN.	US-PGPUB; USPAT; USOCR	OR	ON	2007/04/12 17:15
L33	8	("6120300").URPN.	USPAT	OR	ON	2007/04/12 17:14
L34	8	32 and (goal or reward)	US-PGPUB; USPAT; USOCR	OR	ON	2007/04/12 17:15



# STIC Search Report

EIC 3600

STIC Database Tracking Number: 220740

TO: Elaine Gort  
Location: Knox 5B07  
Art Unit : 3627  
April 12, 2007

From: Caryn Wesner-Early  
Location: EIC 3600  
Knox 4C29  
Phone: 2-3543

Case Serial Number: 09/376811

Caryn.Wesner-Early@uspto.gov

## Search Notes

Here's your refocused search. Remember that it does not include all of the mandatory 705 databases, so if another full search of all databases is needed, you will have to submit the request for that separately.

*Review  
4/10/07*

*Caryn*  
Caryn S. Wesner-Early, MSL  
Technical Information Specialist  
EIC 3600, US Patent & Trademark Office  
Phone: (571) 272-3543  
Fax: (571) 273-0046  
caryn.wesner-early@uspto.gov

2002 Tuesday April 5

3

220 740

# 3 EIC2100 COMMERCIAL DATABASE SEARCH REQUEST

Staff Use Only

## Complete 705 Template Search Requested

Rebels Search Request



RUSH - SPE signature required: Andrew J. Riedy Acting SPE AU 3627 Access DB#

Business Methods Case: 705/

11

7024/82

Log Number

Write in 705 subclass(es) to search required files for 705 cases or cases cross referenced in 705.

Requester's Full Name: Elaine Gort Examiner #: 77459 Date: 4/2/07

Art Unit: 3627 Phone Number 571/272-6781 Serial Number: 91376, 811

Bldg & Room #: Knox 5B07 Results Format Preferred: PAPER

If more than one search is submitted, please prioritize searches in order of need.

Provide the PALM Bib page or the following:

Title of Invention: see attached bib sheet

g06f  
g06g

Inventors (provide full name): See b.b sheet

h04m

Earliest Priority Filing Date: 8/18/99

g01n

Requested attachments:

- If possible, provide the cover sheet, the IDS, examples, or relevant citations, authors, etc, if known.
- Please attach copies of the parts of this case that help explain or are most pertinent to this search. Examples are: abstract, background, summary, claim(s) [not all of the claims].

See particularly claims 1

The claimed or apparent novelty of the invention is:

An incentive program that requires the participant to pre-select a particular performance level from the sponsor-defined hierarchy of performance levels, ~~and~~ ~~any~~ where the program has an "all-or-nothing" reward system that places the risk on the participant of being denied any reward if he ~~fails~~ fails to achieve at least the pre-selected level. This search should focus on: of achievement.

(Also include keywords or synonyms)

See Above -

Program is called Go2Quest Programs



Special Instructions or Other Comments: internet search requested also

Thanks! Elaine Gort



# STIC Search Results Feedback Form

## EIC 3600

Questions about the scope or the results of the search? Contact **the EIC searcher or contact:**

**Karen Lehman, EIC 3600 Team Leader  
(571) 272-3496 Knox 4B68**

### Voluntary Results Feedback Form

➤ *I am an examiner in Workgroup:*  *Example: 3620 (optional)*

➤ *Relevant prior art found, search results used as follows:*

- 102 rejection
- 103 rejection
- Cited as being of interest.
- Helped examiner better understand the invention.
- Helped examiner better understand the state of the art in their technology.

*Types of relevant prior art found:*

- Foreign Patent(s)
- Non-Patent Literature  
(journal articles, conference proceedings, new product announcements etc.)

➤ *Relevant prior art not found:*

- Results verified the lack of relevant prior art (helped determine patentability).
- Results were not useful in determining patentability or understanding the invention.

**Comments:**

Drop off or send completed forms to EIC 3600 Knox 4B68



```
? show files;ds
File 347:JAPIO Dec 1976-2006/Dec (Updated 070403)
  (c) 2007 JPO & JAPIO
File 350:Derwent WPIX 1963-2006/UD=200722
  (c) 2007 The Thomson Corporation
File 371:French Patents 1961-2002/BOPI 200209
  (c) 2002 INPI. All rts. reserv.
```

Set	Items	Description
S1	43483	INCENTIVE OR INCENTIVES OR REWARD OR REWARDS OR AWARD OR AWARDS OR PRIZE OR PRIZES OR PAYOUT OR PAYOUTS OR PAY() (OUT OR OUTS) OR JACKPOT OR JACKPOTS
S2	6583502	PROGRAM OR PROGRAMS OR SYSTEM OR SYSTEMS OR PLAN OR PLANS - OR PROCESS OR PROCESSES
S3	3183055	CLIENT OR CLIENTS OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR ENROLEE OR ENROLEES OR INDIVIDUAL OR INDIVIDUALS OR MEMBER OR MEMBERS OR PARTICIPANT OR PARTICIPANTS OR PERSON OR PERSONS OR PLAYER OR PLAYERS OR USER OR USERS
S4	3708341	PRESELECT?? OR SELECT?? OR PICK?? OR SPECIFY?? OR SPECIFI? ? OR CHOOSEL?? OR DESIGNAT?? OR INDICAT?? OR STIPULAT?? OR CHOSE OR CHOSEN
S5	3214161	PERFORMANCE()LEVEL OR GOAL OR TARGET OR FOCUS OR AIM OR OBJECTIVE OR THRESHOLD OR THRESHOLD OR SCORE? ? OR SCORING OR INDEX OR STANDING OR STANDINGS OR QUOTA OR RATE? ? OR RATING - OR RANK?? OR VALUE
S6	1678181	SATISFY?? OR CONFORM?? OR COMPLY?? OR COMPLIANCE OR FULLFIL? OR FULLFIL? OR MEET?? OR REACH?? OR ATTAIN?? OR MET OR BEAT?? OR EXCEED?? OR MATCH???
S7	89271	ALL(1W)NOTHING OR ALL-OR-NOTHING OR BINARY OR (FULL?? OR TOTAL?? OR COMPLETE??) (2N) (SUCCESS OR FAIL?? OR SUCCEED???)
S8	3040	S1(3N)S2
S9	10422	S3(10N) (S4(5N)S5)
S10	427	S1(3N)S5(3N)S6
S11	1	S8(S)S9(S) (S7 OR S10)
S12	3	S8 AND S9 AND (S7 OR S10)
S13	19	S8(S) (S7 OR S10)
S14	2295840	IC=(G06F OR G06Q OR H04M OR G01N)
S15	9	S13 AND S14
S16	11	S11 OR S12 OR S15
S17	11	IDPAT (sorted in duplicate/non-duplicate order)
S18	11	IDPAT (primary/non-duplicate records only)

**18/3,K/5 (Item 5 from file: 350)**

DIALOG(R)File 350:Derwent WPIX  
(c) 2007 The Thomson Corporation. All rts. reserv.

0013331678 - Drawing available  
WPI ACC NO: 2003-419087/200339  
XRPX Acc No: N2003-334474

**Incentive award information provision to customer in point-of-sale retail transactions, involves updating incentive award information associated with customer information, with addition of new product code**

Patent Assignee: INT BUSINESS MACHINES CORP (IBMC)

Inventor: PROROCK T J

**Patent Family (1 patents, 1 countries)**

Patent Application

Number	Kind	Date	Number	Kind	Date	Update
US 20030046157	A1	20030306	US 2001943941	A	20010831	200339 B

Priority Applications (no., kind, date): US 2001943941 A 20010831

**Patent Details**

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20030046157	A1	EN	8	3	

**Class Codes**

International Classification (Main): G06F-017/60

**Original Publication Data by Authority**

**Original Abstracts:**

...on the input device. The customer is alerted when the updated incentive award information reaches **or falls** within a predetermined threshold from an award **plateau**.

**18/3,K/6 (Item 6 from file: 350)**

DIALOG(R)File 350:Derwent WPIX  
(c) 2007 The Thomson Corporation. All rts. reserv.

0012891509 - Drawing available  
WPI ACC NO: 2002-750997/200281  
XRPX Acc No: N2002-591462

**Free telephone unit reward system having operator purchased telephone units distributor transferred managing credit/debit and allowing telephone unit reward when unit level reaches set value .**

Patent Assignee: SAINT L T (SLTT-I); SAINT-LUC T (SAIN-I)

Inventor: SAINT L T; SAINT-LUC T

**Patent Family (4 patents, 98 countries)**

Patent Application

Number	Kind	Date	Number	Kind	Date	Update
WO 2002087195	A2	20021031	WO 2002FR1281	A	20020412	200281 B
FR 2823885	A1	20021025	FR 20015783	A	20010420	200282 E
AU 2002304532	A1	20021105	AU 2002304532	A	20020412	200433 E
AU 2002304532	A8	20051013	AU 2002304532	A	20020412	200611 E

Priority Applications (no., kind, date): FR 20015783 A 20010420

**Patent Details**

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2002087195	A2	FR	9	1	

National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW  
AU 2002304532 A1 EN Based on OPI patent WO 2002087195  
AU 2002304532 A8 EN Based on OPI patent WO 2002087195

...system having operator purchased telephone units distributor transferred managing credit/debit and allowing telephone unit reward when unit level reaches set value.

**Class Codes**

International Classification (Main): G06F-017/60 ...

... H04M, ...

... H04M-017/00

18/3,K/9 (Item 9 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2007 The Thomson Corporation. All rts. reserv.

0004133991

WPI ACC NO: 1987-242044/198734

Amusement game automatic function control system - uses microprocessor to control and modify game data in memories and interface input, display and memories

Patent Assignee: WILLIAMS ELECTRONICS GAMES INC (WILL-N); WILLIAMS ELTRN INC (WILL-N)

Inventor: DEMAR L E; RITCHIE S S

**Patent Family** (7 patents, 16 countries)

Patent Number	Kind	Date	Number	Kind	Date	Update
US 4685677	A	19870811	US 1986884362	A	19860711	198734 B
EP 252590	A	19880113	EP 1987304233	A	19870513	198802 E
AU 198775224	A	19880114				198811 E
BR 198703264	A	19880315				198816 E
CA 1276305	C	19901113				199051 E
EP 252590	B1	19921202	EP 1987304233	A	19870513	199249 E
DE 3782868	G	19930114	DE 3782868	A	19870513	199303 E
			EP 1987304233	A	19870513	

Priority Applications (no., kind, date): US 1986884362 A 19860711

**Patent Details**

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 4685677	A	EN	11	11	

EP 252590 A EN

Regional Designated States,Original: AT BE CH DE ES FR GB GR IT LI LU NL

BR 198703264 A PT

CA 1276305 C EN

EP 252590 B1 EN 15 11

Regional Designated States,Original: AT BE CH DE ES FR GB GR IT LI LU NL

DE 3782868 G DE

Application EP 1987304233

Based on OPI patent EP 252590

**Class Codes**

... (Additional/Secondary): **G06F-015/44**

**Original Publication Data by Authority**

**Claims:**

...10) includes means for comparing the accumulated score with scores represented by said level data **and** giving awards if the accumulated score reaches the score represented by said level data, means for periodically verifying the said stored data, and means for periodically modifying the scores represented...

**18/3, K/10 (Item 10 from file: 347)**  
DIALOG(R) File 347:JAPIO  
(c) 2007 JPO & JAPIO. All rts. reserv.

07629057 \*\*Image available\*\*  
POINT SERVICE SYSTEM AND METHOD

PUB. NO.: 2003-122910 [JP 2003122910 A]  
PUBLISHED: April 25, 2003 (20030425)  
INVENTOR(s): TSUNODA MASAYUKI  
SAITO AKIRA  
FUKUNAGA HIRONOBU  
APPLICANT(s): NTT DATA CORP  
APPL. NO.: 2001-318340 [JP 2001318340]  
FILED: October 16, 2001 (20011016)

INTL CLASS: **G06F-017/60**

**ABSTRACT**

...prize of the displayed prizes and the input of a point value assigned to the **prize**. The center **system** 15 accepts the point **value** inputted for the **selected** prize to the total **value** of the points assigned from the same **customer** or other **customers** up to the present. When the total **value** of the points assigned to the **prize** consequently **reaches** a **target** point, the center system 15 permits the providing of the prize to the customer who...

18/AN,AZ,TI/1 (Item 1 from file: 350)  
DIALOG(R) File 350: (c) 2007 The Thomson Corporation. All rts. reserv.

0014336223

Gaming device, e.g. fruit machine, has prize amount divided into sub prizes corresponding to sub games to be played once maximum prize limit has been reached

Local Applications (No Type Date): NL 1021603 A 20021008

Priority Applications (no., kind, date): NL 1021603 A 20021008

18/AN,AZ,TI/2 (Item 2 from file: 350)  
DIALOG(R) File 350: (c) 2007 The Thomson Corporation. All rts. reserv.

0014134954

Random bonus award delivering system selects bonus award at random from several bonus awards and delivers selected award to game machine player after player satisfies predetermined criterion

Original Titles:

Random Bonus Prize Shown on the System Display

Random bonus prize shown on the system display

Random bonus prize shown on the system display

Local Applications (No Type Date): GB 200322509 A 20030925; CA 2442828 A 20030923; US 2002415207 P 20020930; US 2003668560 A 20030922; ZA 20037568 A 20030929; AU 2003248452 A 20030930

Priority Applications (no., kind, date): US 2003668560 A 20030922; US 2002415207 P 20020930

18/AN,AZ,TI/3 (Item 3 from file: 350)  
DIALOG(R) File 350: (c) 2007 The Thomson Corporation. All rts. reserv.

0014119586

Modification system for payout data stored in game machine, has network host which transmits stored payout data set to game machines to change payout of wagering event offered by game machines

Original Titles:

METHOD OF USING A RULE BASED SCRIPT TO DESCRIBE GAMING MACHINE PAYOUT

Method of using a rule based script to describe gaming machine payout

Method of using a rule based script to describe gaming machine payout

METHOD OF USING A RULE BASED SCRIPT TO DESCRIBE GAMING MACHINE PAYOUT

PROCEDE PERMETTANT D'UTILISER UN SCRIPT A BASE DE REGLES POUR DECRIRE UN GAIN DE MACHINE DE JEU

Local Applications (No Type Date): US 2002243614 A 20020913; WO 2003US28746 A 20030911; AU 2003272354 A 20030911; US 2002243614 A 20020913

Priority Applications (no., kind, date): US 2002243614 A 20020913

18/AN,AZ,TI/4 (Item 4 from file: 350)  
DIALOG(R) File 350: (c) 2007 The Thomson Corporation. All rts. reserv.

0014056941

Game device control method involves starting bonus mode when current bonus value reaches randomly preselected value, and stopping bonus mode when

**value of distributed awards equals prize value**

Local Applications (No Type Date): AU 2003200434 A 20030211

Priority Applications (no., kind, date): AU 2002506 A 20020212

**18/AN,AZ, TI/5 (Item 5 from file: 350)**

DIALOG(R)File 350:(c) 2007 The Thomson Corporation. All rts. reserv.

0013331678

**Incentive award information provision to customer in point-of-sale retail transactions, involves updating incentive award information associated with customer information, with addition of new product code**

**Original Titles:**

Method and system for providing incentive award information to a customer

Local Applications (No Type Date): US 2001943941 A 20010831

Priority Applications (no., kind, date): US 2001943941 A 20010831

**18/AN,AZ, TI/6 (Item 6 from file: 350)**

DIALOG(R)File 350:(c) 2007 The Thomson Corporation. All rts. reserv.

0012891509

**Free telephone unit reward system having operator purchased telephone units distributor transferred managing credit/debit and allowing telephone unit reward when unit level reaches set value .**

**Original Titles:**

Method for allocating purchasing bonuses in the form of free telephone

METHOD FOR ALLOCATING PURCHASING BONUSES IN THE FORM OF FREE TELEPHONE

PROCEDE D'ATTRIBUTION DE PRIMES A L'ACHAT SOUS FORME D'UNITES TELEPHONIQUES GRATUITES

Local Applications (No Type Date): WO 2002FR1281 A 20020412; FR 20015783

A 20010420; AU 2002304532 A 20020412; AU 2002304532 A 20020412

Priority Applications (no., kind, date): FR 20015783 A 20010420

**18/AN,AZ, TI/7 (Item 7 from file: 350)**

DIALOG(R)File 350:(c) 2007 The Thomson Corporation. All rts. reserv.

0012298398

**Jackpot awarding system for progressive jackpots , in association with a wagering game e.g. an electronic Poker game**

**Original Titles:**

SYSTEM ZUM ZUTEILEN EINES JACKPOTS

JACKPOT AWARDING SYSTEM

SYSTEME D'ATTRIBUTION DE CAGNOTTE

Jackpot awarding system

Method and system to provide a game feature

JACKPOT AWARDING SYSTEM

SYSTEME D'ATTRIBUTION DE CAGNOTTE

Local Applications (No Type Date): WO 2001CA223 A 20010223; AU 200135294

A 20010223; BR 20018630 A 20010223; WO 2001CA223 A 20010223; EP

2001907292 A 20010223; WO 2001CA223 A 20010223; WO 2001CA223 A

20010223; US 2002203650 A 20021119; US 2000184649 P 20000224; WO

2001CA223 A 20010223; US 2002203650 A 20021119; US 2006358064 A

20060222; AU 2001235294 A 20010223  
Priority Applications (no., kind, date): US 2000184649 P 20000224; WO  
2001CA223 A 20010223; US 2002203650 A 20021119; US 2006358064 A  
20060222

**18/AN,AZ,TI/8 (Item 8 from file: 350)**  
DIALOG(R)File 350:(c) 2007 The Thomson Corporation. All rts. reserv.

0011081665

**User rewarding method for web advertisement, involves checking whether number of web page objects selected by user exceeds specific value to give reward to user**

**Original Titles:**

Rewarding method corresponding to object selection on a web page and server for use with rewarding method

METHOD FOR IMPARTING PRIVILEGE BY OBJECT SELECTION ON WEB PAGE AND SERVER FOR PERFORMING THE METHOD

Rewarding method corresponding to object selection on web page and server for use with rewarding method

Local Applications (No Type Date): US 2001822274 A 20010402; JP 2000105346 A 20000406; CN 2001110440 A 20010406; GB 20018078 A 20010330; GB 20018078 A 20010330; CN 2001110440 A 20010406

Priority Applications (no., kind, date): JP 2000105346 A 20000406

**18/AN,AZ,TI/9 (Item 9 from file: 350)**  
DIALOG(R)File 350:(c) 2007 The Thomson Corporation. All rts. reserv.

0004133991

**Amusement game automatic function control system - uses microprocessor to control and modify game data in memories and interface input, display and memories**

**Original Titles:**

Automatisches Freispielkontrollsystem fuer Unterhaltungsapparate

Automatic replay control system for amusement devices

Système automatique de contrôle des jeux libres pour une machine d'amusement

Automatisches Freispielkontrollsystem fuer Unterhaltungsapparate

Automatic replay control system for amusement devices

Système automatique de contrôle des jeux libres pour une machine d'amusement

Automatic replay control system and method for amusement devices

Local Applications (No Type Date): US 1986884362 A 19860711; EP 1987304233 A 19870513; EP 1987304233 A 19870513; DE 3782868 A 19870513; EP 1987304233 A 19870513

Priority Applications (no., kind, date): US 1986884362 A 19860711

**18/AN,AZ,TI/10 (Item 10 from file: 347)**  
DIALOG(R)File 347:(c) 2007 JPO & JAPIO. All rts. reserv.

07629057

POINT SERVICE SYSTEM AND METHOD

APPL. NO.: 2001-318340 [JP 2001318340]

**18/AN, AZ, TI/11 (Item 11 from file: 347)**  
DIALOG(R) File 347: (c) 2007 JPO & JAPIO. All rts. reserv.

07038278  
METHOD FOR PAYING REWARD IN FEE-BASED SERVICE PROVIDING SYSTEM ON INTERNET

APPL. NO.: 2000-072067 [JP 200072067]

? show files;ds  
File 348:EUROPEAN PATENTS 1978-2007/ 200714  
(c) 2007 European Patent Office  
File 349:PCT FULLTEXT 1979-2007/UB=20070405UT=20070329  
(c) 2007 WIPO/Thomson

Set	Items	Description
S1	22519	INCENTIVE OR INCENTIVES OR REWARD OR REWARDS OR AWARD OR AWARDS OR PRIZE OR PRIZES OR PAYOUT OR PAYOUTS OR PAY() (OUT OR OUTS) OR JACKPOT OR JACKPOTS
S2	2082021	PROGRAM OR PROGRAMS OR SYSTEM OR SYSTEMS OR PLAN OR PLANS - OR PROCESS OR PROCESSES
S3	1327929	CLIENT OR CLIENTS OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR ENROLEE OR ENROLEES OR INDIVIDUAL OR INDIVIDUALS OR MEMBER OR MEMBERS OR PARTICIPANT OR PARTICIPANTS OR PERSON OR PERSONS OR PLAYER OR PLAYERS OR USER OR USERS
S4	1991350	PRESELECT?? OR SELECT?? OR PICK?? OR SPECIFY?? OR SPECIFI? ? OR CHOO? ?? OR DESIGNAT?? OR INDICAT?? OR STIPULAT?? OR CHOSE OR CHOSEN
S5	1357299	PERFORMANCE() LEVEL OR GOAL OR TARGET OR FOCUS OR AIM OR OBJECTIVE OR THRESHOLD OR THRESHOLD OR SCORE? ? OR SCORING OR INDEX OR STANDING OR STANDINGS OR QUOTA OR RATE? ? OR RATING - OR RANK?? OR VALUE
S6	1306042	SATISFY?? OR CONFORM?? OR COMPLY?? OR COMPLIANCE OR FULLFIL? OR FULLFIL? OR MEET?? OR REACH?? OR ATTAIN?? OR MET OR BEAT?? OR EXCEED?? OR MATCH??
S7	102944	ALL(1W)NOTHING OR ALL-OR-NOTHING OR BINARY OR (FULL?? OR TOTAL?? OR COMPLETE???) (2N) (SUCCESS OR FAIL?? OR SUCCEED???)
S8	3468	S1(3N)S2
S9	26207	S3(10N) (S4(5N)S5)
S10	1355	S1(3N)S5(3N)S6
S11	14	S8(S)S9(S) (S7 OR S10)
S12	1370699	S5 OR GOALS OR TARGETS OR OBJECTIVES
S13	26645	S3(10N) (S4(5N)S12)
S14	13	S8(S)S13(S) (S7 OR S10)
S15	14	S11 OR S14
S16	14	IDPAT (sorted in duplicate/non-duplicate order)
S17	14	IDPAT (primary/non-duplicate records only)

17/3,K/1 (Item 1 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2007 European Patent Office. All rts. reserv.

02214783

Gaming machine, game control method and game system  
Spielautomat, Spielkontrollverfahren und Spielsystem  
Machine de jeu, methode de controle de jeu et systeme de jeu

PATENT ASSIGNEE:

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Fujimoto, Jun,, c/o ARUZE CORPORATION3-1-25, AriakeKoto-ku, Tokyo  
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PATENT (CC, No, Kind, Date): EP 1764756 A1 070321 (Basic)

APPLICATION (CC, No, Date): EP 2006290374 060307;

PRIORITY (CC, No, Date): WO 2005JP15803 050830; WO 2005JP15816 050830

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR;  
HU; IE; IS; IT; LI; LT; LU; LV; MC; NL; PL; PT; RO; SE; SI; SK; TR

EXTENDED DESIGNATED STATES: AL; BA; HR; MK; YU

INTERNATIONAL CLASSIFICATION (V8 + ATTRIBUTES):

IPC + Level Value Position Status Version Action Source Office:

G07F-0017/32 A I F B 20060101 20061120 H EP

ABSTRACT WORD COUNT: 213

NOTE:

Figure number on first page: 2

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available	Text	Language	Update	Word Count
CLAIMS A		(English)	200712	6268
SPEC A		(English)	200712	65036
Total word count - document A				71304

Total word count - document B 0

Total word count - documents A + B 71304

...SPECIFICATION the reservation reaches a predetermined amount, one of the slot machines provides a so-called " jackpot " paying out a big amount, which is not paid out in an ordinary hit (for...)

...THE INVENTION

In a slot machine described in Patent Document 1, however, it is a player who plays a game in a gaming machine selected in a lottery that enjoys a profit from a jackpot. Hence, there has arisen a...

...a jackpot at all, but another player who has just started the game acquires a jackpot profit.

In the system described in Patent Document 2 as well, a chance to acquire the profit of a...

17/3,K/4 (Item 4 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
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01486638

SERVER BASED GAMING SYSTEM HAVING MULTIPLE PROGRESSIVE AWARDS  
SYSTEME DE JEU FONDE SUR UN SERVEUR PRESENTANT PLUSIEURS RECOMPENSES  
PROGRESSIVES

Patent Applicant/Assignee:

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Legal Representative:

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Chicago, Illinois 60690-1135, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200730641 A2 20070315 (WO 0730641)

Application: WO 2006US34892 20060907 (PCT/WO US2006034892)

Priority Application: US 2005715526 20050909; US 2006745947 20060428; US  
2006470228 20060905; US 2006470226 20060905; US 2006470225 20060905; US  
2006470223 20060905

Designated States:

(All protection types applied unless otherwise stated - for applications  
2004+)

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE DK DM  
DZ EC EE EG ES FI GB GD GE GH GM HN HR HU ID IL IN IS JP KE KG KM KN KP  
KR KZ LA LC LK LR LS LT LU LV LY MA MD MG MK MN MW MX MY MZ NA NG NI NO  
NZ OM PG PH PL PT RO RS RU SC SD SE SG SK SL SM SV SY TJ TM TN TR TT TZ  
UA UG US UZ VC VN ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IS IT LT LU LV MC NL  
PL PT RO SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 50675

Fulltext Availability:

Claims

Claim

... controller, each gaming machine including a primary game operable upon  
a wager placed by a player; wherein the controller is programmed to:

(a) select one of the value ranges, wherein said selection is based  
on the probabilities associated with said value ranges; (b) select one of

the...

...of the selected value range; (c) classify the selected value as a progressive award hit value ; (d) determine if the accumulated value progressive award reaches the progressive award hit value ; and (e) if the accumulated value progressive award reaches the progressive award hit value , provide one of the players the accumulated value progressive award .

171. The gaming system of Claim 170, wherein includes a plurality of accumulated value progressive awards.

172. A method...

17/3, K/8 (Item 8 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2007 WIPO/Thomson. All rts. reserv.

01090503

**REWARD SYSTEM**

**SYSTEME DE RECOMPENSE**

**Patent Applicant/Assignee:**

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, US (Nationality)

**Inventor(s):**

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MYATT Sarah, 1142 Beverly Hill Drive, Cincinnati, OH 45208, US,

**Legal Representative:**

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**Patent and Priority Information (Country, Number, Date):**

Patent: WO 200412042 A2-A3 20040205 (WO 0412042)  
Application: WO 2003US23081 20030724 (PCT/WO US03023081)  
Priority Application: US 2002398644 20020725

**Designated States:**

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PG PH PL PT RO RU SC SD  
SE SG SK SL SY TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE  
SI SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

**Publication Language:** English

**Filing Language:** English

**Fulltext Word Count:** 6585

**Fulltext Availability:**

Claims  
Claim

... steps are carried out for a plurality of customers.

24 A method for operating a **reward** program comprising the steps of establishing a plurality of product categories; setting a purchase **threshold**; receiving an **indication** of **selected** ones of the product categories as selected by a **customer**; tracking said customer's purchases in at least the selected categories; at some time after the customer **reaches** the purchase **threshold**, calculating a **reward** based at least in part upon customer purchases in the selected categories; and providing said...

17/3, K/10 (Item 10 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2007 WIPO/Thomson. All rts. reserv.

00836144 \*\*Image available\*\*  
**NETWORKED INTERACTIVE TOY SYSTEM**  
**SYSTEME DE JOUETS INTERACTIFS EN RESEAU**

Patent Applicant/Assignee:

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WEISS Nathan, 7A Meltzer Street, 76285 Rehovot, IL, IL (Residence), IL (Nationality), (Designated only for: US)

VECHT-LIFSCHITZ Susan Eve, c/o Sanford T. Colb & Co., P.O. Box 2273, 76122 Rehovot, IL, IL (Residence), IL (Nationality), (Designated only for: US)

PFEFFER Zvika, 10 Bezalel Street, 64683 Tel Aviv, IL, IL (Residence), IL (Nationality), (Designated only for: US)

Legal Representative:

SANFORD T COLB & CO (agent), COLB, Sanford, T., P.O. Box 2273, 76122 Rehovot (et al), IL,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200169830 A2-A3 20010920 (WO 0169830)

Application: WO 2001IL248 20010314 (PCT/WO IL0100248)

Priority Application: US 2000189914 20000316; US 2000189915 20000316; US 2000189916 20000316; US 2000190874 20000321; US 2000191300 20000321; US 2000192011 20000324; US 2000192012 20000324; US 2000192013 20000324; US 2000192014 20000324; US 2000193697 20000331; US 2000193699 20000331; US 2000193702 20000331; US 2000193703 20000331; US 2000193704 20000331; US 2000195861 20000407; US 2000195862 20000407; US 2000195863 20000407; US 2000195864 20000407; US 2000195865 20000407; US 2000195866 20000407; US 2000196227 20000410; US 2000197573 20000417; US 2000197576 20000417; US 2000197577 20000417; US 2000197578 20000417; US 2000197579 20000417; US 2000200508 20000428; US 2000200513 20000428; US 2000200639 20000428; US 2000200640 20000428; US 2000200641 20000428; US 2000200647 20000428; US 2000203175 20000508; US 2000203177 20000508; US 2000203182 20000508; US 2000203244 20000508; US 2000204201 20000515; US 2000204200 20000515; US

2000207126 20000525; US 2000207128 20000525; US 2000208105 20000526; US  
2000208390 20000530; US 2000208391 20000530; US 2000208392 20000530; US  
2000209471 20000605; US 2000210443 20000608; US 2000210445 20000608; US  
2000212696 20000619; US 2000215360 20000630; US 2000216237 20000705; US  
2000216238 20000705; US 2000217357 20000712; US 2000219234 20000718; US  
2000220276 20000724; US 2000221933 20000731; US 2000223877 20000808; US  
2000227112 20000822; US 2000229371 20000830; US 2000229648 20000831; US  
2000231105 20000908; US 2000231103 20000908; US 2000234883 20000925; US  
2000234895 20000925; US 2000239329 20001010; US 2000253362 20001127; US  
2000250332 20001129; US 2000254699 20001211; US 2001267350 20010208

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS  
LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 189040

Fulltext Availability:

Detailed Description

Detailed Description

... the server typically processes the content as is preferable and then sends it to the consumer via the public network.

Features of interactive toys.

The invention includes interactive toys, which preferably...text or text to action and may be carried out either on text or on binary coding of the action.

The system's database is mapped, segmented, and sliced by criteria...

17/AN,AZ,TI/1 (Item 1 from file: 348)  
DIALOG(R) File 348: (c) 2007 European Patent Office. All rts. reserv.

02214783

Gaming machine, game control method and game system  
Spielautomat, Spielkontrollverfahren und Spielsystem  
Machine de jeu, methode de controle de jeu et systeme de jeu  
APPLICATION (CC, No, Date): EP 2006290374 060307;  
PRIORITY (CC, No, Date): WO 2005JP15803 050830; WO 2005JP15816 050830

17/AN,AZ,TI/2 (Item 2 from file: 348)  
DIALOG(R) File 348: (c) 2007 European Patent Office. All rts. reserv.

01903740

METHOD AND APPARATUS FOR ENVIRONMENTAL SETTING AND DATA FOR ENVIRONMENTAL  
SETTING  
VERFAHREN UND GERAT FUR DIE UMGEBUNGSEINSTELLUNG UND DATEN FUR DIE  
UMGEBUNGSEINSTELLUNG  
PROCEDE ET SYSTEME DE CREATION D'UN ENVIRONNEMENT ET DONNEES DE CREATION  
D'UN ENVIRONNEMENT  
APPLICATION (CC, No, Date): EP 2004787932 040921; WO 2004JP13749 040921  
PRIORITY (CC, No, Date): JP 2003326187 030918

17/AN,AZ,TI/3 (Item 3 from file: 348)  
DIALOG(R) File 348: (c) 2007 European Patent Office. All rts. reserv.

00757775

APPARATUS AND METHODS FOR CONTROLLING EDUCATIONAL AND AMUSEMENT USE OF A  
TELEVISION  
VORRICHTUNG UND VERFAHREN ZUM KONTROLLIEREN DES PADAGOGISCHEN UND  
UNTERHALTENDEN GEBRAUCHS EINES FERNSEHERS  
DISPOSITIF ET PROCEDE DE COMMANDE D'UTILISATION EDUCATIVE ET LUDIQUE D'UNE  
TELEVISION  
APPLICATION (CC, No, Date): EP 95929331 950728; WO 95US9565 950728  
PRIORITY (CC, No, Date): US 282084 940728

17/AN,AZ,TI/4 (Item 4 from file: 349)  
DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01486638

SERVER BASED GAMING SYSTEM HAVING MULTIPLE PROGRESSIVE AWARDS  
SYSTEME DE JEU FONDE SUR UN SERVEUR PRESENTANT PLUSIEURS RECOMPENSES  
PROGRESSIVES  
Application: WO 2006US34892 20060907 (PCT/WO US2006034892)

17/AN,AZ,TI/5 (Item 5 from file: 349)  
DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01482280

ENERGY AND CHEMICAL SPECIES UTILITY MANAGEMENT SYSTEM  
SYSTEME DE GESTION DE SERVICES, D'ESPECES CHIMIQUES ET D'ENERGIE  
Application: WO 2006US34565 20060905 (PCT/WO US2006034565)

17/AN,AZ,TI/6 (Item 6 from file: 349)  
DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01213391

ENHANCED PARIMUTUEL WAGERING

PARI DU TYPE PARI MUTUEL AMELIORE

Application: WO 2004US25434 20040806 (PCT/WO US2004025434)

17/AN,AZ,TI/7 (Item 7 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01189819

ELECTRONIC PRIZE FULFILLMENT THROUGH INTERMEDIATE DEVICES

ATTRIBUTION DE RECOMPENSE ELECTRONIQUE AU MOYEN DE DISPOSITIFS  
INTERMEDIAIRES

Application: WO 2004US17314 20040601 (PCT/WO US04017314)

17/AN,AZ,TI/8 (Item 8 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01090503

REWARD SYSTEM

SYSTEME DE RECOMPENSE

Application: WO 2003US23081 20030724 (PCT/WO US03023081)

17/AN,AZ,TI/9 (Item 9 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

01056423

DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE  
THEREFOR

PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE  
ET ECHANGES COMMERCIAUX ASSOCIES

Application: WO 2003US7990 20030313 (PCT/WO US03007990)

17/AN,AZ,TI/10 (Item 10 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

00836144

NETWORKED INTERACTIVE TOY SYSTEM

SYSTEME DE JOUETS INTERACTIFS EN RESEAU

Application: WO 2001IL248 20010314 (PCT/WO IL0100248)

17/AN,AZ,TI/11 (Item 11 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

00761432

METHODS, CONCEPTS AND TECHNOLOGY FOR DYNAMIC COMPARISON OF PRODUCT FEATURES  
AND CUSTOMER PROFILE

PROCEDES, CONCEPTS ET TECHNIQUE DE COMPARAISON DYNAMIQUE DE  
CARACTERISTIQUES D'UN PRODUIT ET DU PROFIL DES CONSOMMATEURS

Application: WO 2000US14459 20000524 (PCT/WO US0014459)

17/AN,AZ,TI/12 (Item 12 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

00761429

METHODS, CONCEPTS AND TECHNOLOGY FOR A VIRTUAL SHOPPING SYSTEM CAPABLE OF ASSESSING NEEDS OF A CUSTOMER AND RECOMMENDING A PRODUCT OR SERVICE BASED ON SUCH ASSESSED NEEDS

PROCEDES, CONCEPTS ET TECHNOLOGIE POUR SYSTEME D'ACHAT VIRTUEL CAPABLE D'EVALUER LES BESOINS D'UN CLIENT ET DE RECOMMANDER UN PRODUIT OU UN SERVICE SUR LA BASE DE CES BESOINS

Application: WO 2000US14357 20000524 (PCT/WO US0014357)

17/AN,AZ, TI/13 (Item 13 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

00458321

ALLELIC POLYGENE DIAGNOSIS OF REWARD DEFICIENCY SYNDROME AND TREATMENT  
DIAGNOSTIC D'UN SYNDROME D'INSATISFACTION A L'AIDE DE POLYGENE ALLELIQUE ET  
TRAITEMENT ASSOCIE

Application: WO 98US8684 19980429 (PCT/WO US9808684)

17/AN,AZ, TI/14 (Item 14 from file: 349)

DIALOG(R) File 349: (c) 2007 WIPO/Thomson. All rts. reserv.

00182091

ELECTROENCEPHALIC NEUROFEEDBACK APPARATUS AND METHOD  
APPAREIL ET PROCEDE DE RETROACTION NEUROLOGIQUE ELECTROENCEPHALIQUE

Application: WO 90US2194 19900423 (PCT/WO US9002194)

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? show files;ds
File 2:INSPEC 1898-2007/Apr W1
      (c) 2007 Institution of Electrical Engineers
File 35:Dissertation Abs Online 1861-2007/Mar
      (c) 2007 ProQuest Info&Learning
File 65:Inside Conferences 1993-2007/Apr 12
      (c) 2007 BLDSC all rts. reserv.
File 99:Wilson Appl. Sci & Tech Abs 1983-2007/Mar
      (c) 2007 The HW Wilson Co.
File 6:NTIS 1964-2007/Apr W2
      (c) 2007 NTIS, Intl Cpyrgh All Rights Res
File 7:Social SciSearch(R) 1972-2007/Apr W2
      (c) 2007 The Thomson Corp
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      (c) 2007 Elsevier Eng. Info. Inc.
File 11:PsycINFO(R) 1887-2007/Mar W4
      (c) 2007 Amer. Psychological Assn.
File 14:Mechanical and Transport Engineer Abstract 1966-2007/Mar
      (c) 2007 CSA.
File 23:CSA Technology Research Database 1963-2007/Mar
      (c) 2007 CSA.
File 34:SciSearch(R) Cited Ref Sci 1990-2007/Apr W2
      (c) 2007 The Thomson Corp
File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
      (c) 2006 The Thomson Corp

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*bibliographic  
NPL files*

Set	Items	Description
S1	232883	INCENTIVE OR INCENTIVES OR REWARD OR REWARDS OR AWARD OR AWARDS OR PRIZE OR PRIZES OR PAYOUT OR PAYOUTS OR PAY() (OUT OR OUTS) OR JACKPOT OR JACKPOTS
S2	19792163	PROGRAM OR PROGRAMS OR SYSTEM OR SYSTEMS OR PLAN OR PLANS - OR PROCESS OR PROCESSES
S3	4454128	CLIENT OR CLIENTS OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR ENROLEE OR ENROLEES OR INDIVIDUAL OR INDIVIDUALS OR MEMBER OR MEMBERS OR PARTICIPANT OR PARTICIPANTS OR PERSON OR PERSONS OR PLAYER OR PLAYERS OR USER OR USERS
S4	7970434	PRESELECT?? OR SELECT?? OR PICK?? OR SPECIFY?? OR SPECIFI- FIE? ? OR CHOOSE?? OR DESIGNAT?? OR INDICAT?? OR STIPULAT?? OR CHOSE OR CHOSEN
S5	11429394	PERFORMANCE() LEVEL OR GOAL OR TARGET OR FOCUS OR AIM OR OBJECTIVE OR THRESHOLD OR THRESHOLD OR SCORE? ? OR SCORING OR - INDEX OR STANDING OR STANDINGS OR QUOTA OR RATE? ? OR RATING - OR RANK?? OR VALUE
S6	4035157	SATISFY?? OR CONFORM?? OR COMPLY?? OR COMPLIANCE OR FUL- FIL? OR FULLFIL? OR MEET?? OR REACH?? OR ATTAIN?? OR MET OR BEAT?? OR EXCEED?? OR MATCH??
S7	568789	ALL(1W) NOTHING OR ALL-OR-NOTHING OR BINARY OR (FULL?? OR T- OTAL?? OR COMPLETE???) (2N) (SUCCESS OR FAIL?? OR SUCCEED???)
S8	21143	S1(3N)S2
S9	12320	S3(10N) (S4(5N)S5)
S10	258	S1(3N)S5(3N)S6
S11	0	S8(S)S9(S) (S7 OR S10)
S12	12025695	S5 OR GOALS OR TARGETS OR OBJECTIVES
S13	13832	S3(10N) (S4(5N)S12)
S14	409	S1(3N)S12(3N)S6
S15	0	S8(S)S9(S) (S7 OR S14)
S16	0	S8(S)S13(S) (S7 OR S14)
S17	1	S8 AND S13 AND (S7 OR S14)
S18	6	S1 AND S13 AND (S7 OR S14)
S19	83	S1 AND S2 AND S3 AND S4 AND S12 AND S6 AND S7
S20	0	S8 AND (S3(S)S4(S)S12(S)S6(S)S7)

S21 88 S17 OR S18 OR S19  
S22 11 S21 NOT PY>1999  
S23 10 S22 NOT PD=19990819:20070531  
S24 10 RD (unique items)

24/3,K/2 (Item 2 from file: 35)  
DIALOG(R) File 35:Dissertation Abs Online  
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01115271 ORDER NO: AAD90-22354

**INCREASING CLASSROOM COMPLIANCE OF NONCOMPLIANT ELEMENTARY-AGE STUDENTS**

Author: MARTIN-LEMASTER, JUNE

Degree: PH.D.

Year: 1990

Corporate Source/Institution: THE UNIVERSITY OF UTAH (0240)

Source: VOLUME 51/03-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 745. 178 PAGES

...of individualized and group contingency management procedures following compliance training with the "Sure I Will" incentive program in modifying the noncompliant classroom behavior of elementary-age students. Through the use of a...

...requests. Treatment consisted of a series of compliance training lessons entitled the "Sure I Will" incentive program. Subjects were taught to: (a) comply to teacher requests and (b) comply immediately (within 5...

...Group A). All members of the home-base classroom were reinforced when the daily compliance rate of a randomly selected group member met or exceeded 80%. A second group of 3 subjects (Group B) participated in an...

...subjects increased their rates of classroom compliance following compliance training with the "Sure I Will" incentive program. Subjects participating in the group contingency management procedure, in combination with the "Sure I Will" incentive program, made superior gains in rates of classroom compliance over subjects participating in the individualized contingency management procedure, in combination with the "Sure I Will" incentive program. Generalized treatment gains were maintained for 6 of the 8 subjects at a 2-month...

...Control subjects showed improved rates of classroom compliance following instruction of the "Sure I Will" incentive program despite any contingency management intervention. Both subjects and teachers responded positively to a consumer satisfaction questionnaire. Finally, an examination of subject age revealed that the "Sure I Will" incentive program was more effective with younger elementary-age students. The focus of this research was solely...

24/3,K/7 (Item 5 from file: 11)  
DIALOG(R) File 11:PsycINFO(R)  
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0001312477 2005-08430-001

Awards for Distinguished Scientific Contributions: 1982

AUTHOR: No authorship indicated

JOURNAL: American Psychologist, Vol 38(1), 1-23, Jan, 1983

PUBLISHER: American Psychological Assn--US

Awards for Distinguished Scientific Contributions: 1982

...ABSTRACT: Daniel Kahneman and Amos Tversky, Walter Mischel, and Mark R. Rosenzweig have received the APA Awards for Distinguished Scientific Contributions (1982). Biographical information, award citations, and bibliographies are provided for each recipient. Awardees for the preceding years are also...

DESCRIPTORS: \*Awards (Merit...).

IDENTIFIERS: Awards for Distinguished Scientific Contributions... .

CITED REFERENCES:

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...Effects of verbalization and **incentive** on the pupillary response to mental activity. (1968). *Canadian Journal of Psychology*, 22, 186-196...

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...On the interface of cognition and personality: Beyond the **person** -situation debate. (1979). *American Psychologist*, 34, 740-754, 1979. (PsycINFO Accession Number: 1980-01031-001...).

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24/3,K/8 (Item 6 from file: 11)  
DIALOG(R) File 11:PsycINFO(R)  
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0001242429 1983-00291-001

**Contingent decision behavior**

AUTHOR: Payne, John W.

AUTHOR AFFILIATION: Duke U, Fuqua School of Business

JOURNAL: Psychological Bulletin, Vol 92(2), 382-402, Sep, 1982

PUBLISHER: American Psychological Assn--US

...ABSTRACT: for handling task and context effects. These frameworks include (a) cost/benefit principles, (b) perceptual **processes**, and (c) adaptive production **systems**. Both the cost/benefit and perceptual frameworks are shown to have strong empirical support but unresolved conceptual problems. The production **system** framework has less direct support but has the desirable property of containing elements of both...

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24/3, K/10 (Item 8 from file: 11)  
DIALOG(R) File 11: PsycINFO(R)  
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0000773346 2005-06656-000

**Learning theory and the symbolic processes**

AUTHOR: Mowrer, O. Hobart

AUTHOR AFFILIATION: University of Illinois--IL--US  
, xi, 473, 1960

PUBLISHER: John Wiley & Sons, Inc--Hoboken--NJ--US

**Learning theory and the symbolic processes**

...ABSTRACT: been so striking and significant during the past decade as those pertaining to the symbolic **processes**. Many collateral influences, extending from technical philosophy to the new branch of engineering known as cybernetics, have importantly stimulated and shaped contemporary thought concerning the symbolic, or representational, **processes**. But we shall here be particularly concerned with the unfolding of potentialities which lay within...

...in the psychology of learning are obvious. Moreover, special courses in communication and the symbolic **processes** ("Psycholinguistics") are beginning to appear in both the collegiate and graduate curricula, for which this...

...DESCRIPTORS: Cognitive **Processes** ; \*

...IDENTIFIERS: symbolic **processes** ; ...

...representational **processes**

TABLE OF CONTENTS:

...O. Hobart Mowrer, Pages: 359-420; PsycINFO Accession Number:  
2005-06656-010

Bibliography and Author **Index**

Subject **Index**

CITED REFERENCES:

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24/6/1 (Item 1 from file: 35)

01585301 ORDER NO: AAD97-35514

MARKETS AND STATES IN THE INFORMATION SOCIETY: A COMPARATIVE INSTITUTIONAL ANALYSIS OF TELECOMMUNICATIONS POLICY IN THE UNITED STATES AND FRANCE (INTERNET, PRIVATE OWNERSHIP, PUBLIC OWNERSHIP)

Year: 1997

24/6/2 (Item 2 from file: 35)

01115271 ORDER NO: AAD90-22354

INCREASING CLASSROOM COMPLIANCE OF NONCOMPLIANT ELEMENTARY-AGE STUDENTS

Year: 1990

24/6/3 (Item 1 from file: 11)

0002629734 1998-01102-004

Signal detection by human observers: A cutoff reinforcement learning model of categorization decisions under uncertainty

1998

24/6/4 (Item 2 from file: 11)

0002576338 1997-06154-001

Beyond Bayes's theorem: Effect of base- rate information in consensus games

1997

24/6/5 (Item 3 from file: 11)

0002563714 1997-03378-007

Choice processing in emotionally difficult decisions

1997

24/6/6 (Item 4 from file: 11)

0001312540 1984-08251-001

Assessment of covariation by humans and animals: The joint influence of prior expectations and current situational information

1984

24/6/7 (Item 5 from file: 11)

0001312477 2005-08430-001

Awards for Distinguished Scientific Contributions: 1982

1983

24/6/8 (Item 6 from file: 11)

0001242429 1983-00291-001

Contingent decision behavior

1982

24/6/9 (Item 7 from file: 11)

0000803916 1965-04745-001

Status mobility and reactions to deviance and subsequent conformity

1964

24/6/10 (Item 8 from file: 11)

0000773346 2005-06656-000  
**Learning theory and the symbolic processes**  
1960

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File 634:San Jose Mercury Jun 1985-2007/Apr 11  
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File 141:Readers Guide 1983-2007/Feb  
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Set	Items	Description
S1	2845180	INCENTIVE OR INCENTIVES OR REWARD OR REWARDS OR AWARD OR AWARDS OR PRIZE OR PRIZES OR PAYOUT OR PAYOUTS OR PAY() (OUT OR OUTS) OR JACKPOT OR JACKPOTS
S2	18645971	PROGRAM OR PROGRAMS OR SYSTEM OR SYSTEMS OR PLAN OR PLANS - OR PROCESS OR PROCESSES
S3	16006969	CLIENT OR CLIENTS OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR ENROLEE OR ENROLEES OR INDIVIDUAL OR INDIVIDUALS OR MEMBER OR MEMBERS OR PARTICIPANT OR PARTICIPANTS OR PERSON OR PERSONS OR PLAYER OR PLAYERS OR USER OR USERS
S4	8423987	PRESELECT?? OR SELECT?? OR PICK?? OR SPECIFY?? OR SPECIFI- FIE? ? OR CHOOSEN?? OR DESIGNAT?? OR INDICAT?? OR STIPULAT?? OR CHOSE OR CHOSEN
S5	13259181	PERFORMANCE() LEVEL OR GOAL OR TARGET OR FOCUS OR AIM OR OBJECTIVE OR THRESHOLD OR THRESHOLD OR SCORE? ? OR SCORING OR INDEX OR STANDING OR STANDINGS OR QUOTA OR RATE? ? OR RATING - OR RANK?? OR VALUE
S6	254713	S1(3N)S2
S7	199942	S3(10N)S4(10N) (S5 OR GOALS OR TARGETS OR OBJECTIVES)
S8	15626	S1(5N) (S5 OR GOALS OR TARGETS OR OBJECTIVES) (5N) (SATISFY?? OR CONFORM?? OR COMPLY?? OR COMPLIANCE OR FULFIL? OR FULLFIL? OR MEET?? OR REACH?? OR ATTAIN?? OR MET OR BEAT?? OR EXCEED?? OR MATCH???)
S9	59	S6(S)S7(S) (S8 OR ALL(1W)NOTHING OR ALL-OR-NOTHING OR BINARY OR (FULL?? OR TOTAL?? OR COMPLETE??) (2N) (SUCCESS OR FAIL?? - OR SUCCEED??))
S10	25	S9 NOT PY>1999
S11	24	S10 NOT PD=19990819:20070531
S12	22	RD (unique items)

12/3,K/3 (Item 3 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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02275645 86922206  
**Key quality management practices of leading firms in Brazil: findings of a pilot-study**  
T. Diana L.v.A. de Macedo-Soares; Debora C. Lucas  
TQM Magazine v8n4 PP: 55 1996  
ISSN: 0954-478X JRNL CODE: TQM  
WORD COUNT: 8353

...TEXT: goals and metrics, and as long as it does not implement employee performance appraisal and **reward systems** that encourage the **reaching** of such **goals**, the shortcomings of the predominant functional approach, for customer-driven quality improvement efforts, are not...

12/3,K/4 (Item 4 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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01687751 03-38741  
**Back to basics**  
McAdams, Jerry  
Incentive v172n8 PP: 22 Aug 1998  
ISSN: 1042-5195 JRNL CODE: IMK  
WORD COUNT: 684

...TEXT: performance that determine the unit's role in the success of the organization.

A group **incentive plan** targets everyone within a unit, but whether all are rewarded depends on the parameters of the **plan**. Some group plans **reward** everyone if the unit as a whole **reaches** a **goal**. Others **reward** only **individuals** who achieve specific performance initiatives. Whichever you **choose**, it is important that the group incentive has a clear performance-reward schedule. Employees need...

12/3,K/5 (Item 5 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01644441 02-95430  
**In tune**  
Gilmore, Marilyn J  
Credit Union Management v21n6 PP: 34-35 Jun 1998  
ISSN: 0273-9267 JRNL CODE: CUM  
WORD COUNT: 1704

...TEXT: motivate credit union employees to grow the credit union, and facilitate employees' professional growth- "was met".

The first performance goal of the **incentive program** was to increase **consumer** loans approved during the period Feb. 1 to March 31, 1998. Team goals (number and dollar amount of loans) and **individual** goals (productivity for lending staff and referrals for non-lending staff) were both included. Reduced interest **rates** on **selected** loans and substantial advertising made **goal** accomplishment more likely, but certainly not

assured. In April 1998, Bruce Cameron reported: "The results...

12/3,K/6 (Item 6 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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01580717 02-31706  
**Optiva**  
Richter, Leigh L  
Incentive v172n2 PP: 28-29 Feb 1998  
ISSN: 1042-5195 JRNL CODE: IMK  
WORD COUNT: 1230

...TEXT: teams on staff in various contests created to encourage number growth. "We will pick a **program** that needs **incentive**," says Carol Patterson, a **member** of the client sales and service department. "Once the **program** is **selected**, a **goal** is then set. Whoever **reaches** it first wins the **award**."

(Photograph Omitted)

Captioned as: Vice President Al Gore presenting David Giuliani with the 1997 Small...

12/3,K/8 (Item 8 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00984524 96-33917  
**Participative design works, partially participative doesn't**  
Cabana, Steven  
Journal for Quality & Participation v18n1 PP: 10-19 Jan/Feb 1995  
ISSN: 1040-9602 JRNL CODE: QCJ  
WORD COUNT: 6317

...TEXT: usually in the form of a payment for skills held. In addition, many groups also **choose** some form of peer review **process**.

The appraisal and **reward** environment should support cooperation to **meet** **goals** -- that usually means no **individual** **rewards** or punishments. Instead of having fragmented, competitive roles, people now see their job within a...

12/3,K/9 (Item 9 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00713199 93-62420  
**Duke Power integrates employee rewards with its business vision of excellence**  
Wilkinson, Janis G  
National Productivity Review v12n3 PP: 325-335 Summer 1993  
ISSN: 0277-8556 JRNL CODE: NLP  
WORD COUNT: 3451

...TEXT: seventh-largest investor-owned electric utility, answered the

challenge by aligning each segment of its rewards system with and providing incentives for meeting strategic objectives and integrating that process into its on-going management system. As a result, the company

...business atmosphere that encourages innovation and flexibility while keeping employees firmly focused on achieving corporate objectives.

Although companies traditionally look at benefits as individual items and adjust them to curb costs or meet marketplace demands, Duke Power chose to view rewards as an interrelated system that could continually be reshaped to support the business needs of the company. New elements in Duke Power's rewards system include salary banding, variable compensation, hourly pay for performance, increased opportunities for career development, incentive plans tied to company performance that motivate teamwork as well as individual achievement, a shift...

...employees wherever possible, awards for excellence, and extremely flexible work/family benefits. With a proven system of rewards alignment in place, Duke Power can continue to make adjustments as the business climate changes...

12/3,K/11 (Item 11 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00635660 92-50600  
**Selling and Sales Management in Action: Reward Preferences of Salespeople**  
Chonko, Lawrence B.; Tanner, John F., Jr.; Weeks, William A.  
Journal of Personal Selling & Sales Management v12n3 PP: 67-75 Summer  
1992  
ISSN: 0885-3134 JRNL CODE: JPN  
WORD COUNT: 2936

...TEXT: career stages.

There is no substitute for sound design when it comes to implementing a plan to reward salespeople for meeting or exceeding objectives (Chonko, Enis and Tanner 1992). Numerous generic approaches have been offered for designing a compensation and incentive plan (c.f. Churchill, Ford and Walker 1990). Many organizations expend considerable energy designing and revising reward plans. Unfortunately, most of this effort focuses on how the plan can help sales management rather...

...and motivate the sales force. Often plans are not associated or linked to achieving specific objectives. Or conversely, they try to achieve too many objectives.

Designing the right reward plan means choosing the best package as dictated by individual, sales, marketing, and organization objectives. Sales management should not gear the plan only toward its particular needs. Most organizations utilize a blend of salary, commission, bonus, incentive and recognition programs that focus on profitable sales performance. The key is to position reward combinations to fit...

12/3,K/16 (Item 4 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c) 2007 The Gale Group. All rts. reserv.

04159105      SUPPLIER NUMBER: 07702640      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Incentive compensation - linking employee and owner objectives.**  
Norwell, William D.  
Journal of Property Management, v54, n5, p44(4)  
Sept-Oct, 1989  
ISSN: 0022-3905      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2266      LINE COUNT: 00185

**ABSTRACT:** One way real estate management firms can boost employee motivation is by developing incentive compensation programs which reward individuals for meeting specified goals. Incentive programs have a number of benefits, including: helping to articulate corporate priorities; improving communication; and improving employee loyalty. Important considerations when establishing incentive program includes: making sure rewards are timely; making sure reward procedures are objective; and making sure programs are easy to administer. The most successful reward programs are those that are well planned and are established with long-term commitment from management.

12/3,K/20      (Item 2 from file: 13)  
DIALOG(R) File 13:BAMP  
(c) 2007 The Gale Group. All rts. reserv.

00560026      Supplier Number: 24010486 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Boosting Work Productivity**  
(Advice is provided on how to increase productivity, with strategies provided for staffing, training, performance management, job design, and employee relations)  
Research Technology Management, v 40, n 5, p 58  
September 1997  
DOCUMENT TYPE: Journal; Guideline ISSN: 0895-6308 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 484

**ABSTRACT:**  
...how they can enhance their work processes. Seventh is never to punish failure and always reward people who meet objectives. Eighth is never to accept excuses for failure of people to meet minimal performance goals. On the other hand, the following are tactics managers can take to boost the work productivity of a team: select the best qualified employees for the team which should be as small as possible; cross-train team members; set team goals and a reward system; let team members manage themselves; and foster cooperation and communication within the team.

12/3,K/21      (Item 3 from file: 13)  
DIALOG(R) File 13:BAMP  
(c) 2007 The Gale Group. All rts. reserv.

00500314      Supplier Number: 23655667  
**Incentives To Achieve Company Objectives**  
(Survey of execs at Fortune 1000 firms finds that 91% of the firms use incentive programs to achieve company objectives)  
American Salesman, v 42, n 10, p 3-5  
October 1996  
DOCUMENT TYPE: Journal; Survey ISSN: 0003-0902 (United States)  
LANGUAGE: English RECORD TYPE: Abstract

**ABSTRACT:**

...sales and marketing executives of Fortune 1000 companies found that 91% of such firms employ incentive programs to attain company objectives. These individuals indicate that incentive programs are used by their company to motivate consumers, employees, dealers, and distributors. Ninety-seven percent of the executives value incentive programs, while more than half prefer product awards because these provide lasting memories of an achievement. Among the companies surveyed, more than half employ incentive programs for different groups: 30% use them for employees, 23% utilize them in employee and consumer...

...the products used as award. Almost one-fourth (24%) of the respondents say they conduct incentive programs on a yearly basis, 15% provide quarterly programs, another 15% implement seasonal campaigns, while 12% conduct monthly programs. Article includes a pie graph depicting the proportion of respondents using incentive programs.

12/3, K/22 (Item 1 from file: 484)  
DIALOG(R) File 484: Periodical Abs Plustext  
(c) 2007 ProQuest. All rts. reserv.

01927215 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**In defence of merit awards**  
Tobias, Jeffrey  
British Medical Journal (International) (IBMJ), v308 n6934, p974-975  
Apr 9, 1994  
ISSN: 0959-8146 JOURNAL CODE: IBMJ  
DOCUMENT TYPE: Commentary  
LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 1613 LENGTH: Long (31+ col inches)

TEXT:

... all work, how uniform is the devotion of all practitioners to our patients, how we all love nothing better than a head-to-head two hour session with our students, etc, etc. It...

...concept of the '90s, even for public sector employment; and what, pray, is the merit award system other than a prototype for PRP? Bevan was right, and the consistent ability of the NHS to retain the very best within its ranks is ample proof of his foresight.

Ah yes, but how on earth do you choose fairly between competing individuals? That's the second point of all this, of course: not the principle, but the...

12/6/1 (Item 1 from file: 15)  
02555001 254355401

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Diary of a control freak: The manager's guide to internal control  
1998 LENGTH: 126 Pages  
WORD COUNT: 85787

12/6/2 (Item 2 from file: 15)  
02495036 117543622

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

The manager's guide to internal control: diary of a control freak  
1999  
WORD COUNT: 90354

12/6/3 (Item 3 from file: 15)  
02275645 86922206

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Key quality management practices of leading firms in Brazil: findings of a  
pilot-study  
1996  
WORD COUNT: 8353

12/6/4 (Item 4 from file: 15)  
01687751 03-38741

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Back to basics  
Aug 1998 LENGTH: 1 Pages  
WORD COUNT: 684

12/6/5 (Item 5 from file: 15)  
01644441 02-95430

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

In tune  
Jun 1998 LENGTH: 2 Pages  
WORD COUNT: 1704

12/6/6 (Item 6 from file: 15)  
01580717 02-31706

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Optiva  
Feb 1998 LENGTH: 2 Pages  
WORD COUNT: 1230

12/6/7 (Item 7 from file: 15)  
01325069 99-74465

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Revised DOJ and FTC policy statements offer more options for physician  
joint ventures  
Nov 1996 LENGTH: 3 Pages  
WORD COUNT: 2089

12/6/8 (Item 8 from file: 15)  
00984524 96-33917

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Participative design works, partially participative doesn't  
Jan/Feb 1995 LENGTH: 10 Pages  
WORD COUNT: 6317

12/6/9 (Item 9 from file: 15)  
00713199 93-62420

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Duke Power integrates employee rewards with its business vision of  
excellence  
Summer 1993 LENGTH: 11 Pages  
WORD COUNT: 3451

12/6/10 (Item 10 from file: 15)  
00643608 92-58548

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Travel Advisory: The 1992 FACTS Survey  
Oct 1992 LENGTH: 4 Pages  
WORD COUNT: 2352

12/6/11 (Item 11 from file: 15)  
00635660 92-50600

\*\*USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Selling and Sales Management in Action: Reward Preferences of Salespeople  
Summer 1992 LENGTH: 9 Pages  
WORD COUNT: 2936

12/6/12 (Item 12 from file: 15)  
00278239 85-18673  
Spurs That Jingle, Jangle, Jingle  
Mar/Apr 1985 LENGTH: 3 Pages

12/6/13 (Item 1 from file: 148)

09137817 SUPPLIER NUMBER: 18899743 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Revised DOJ and FTC policy statements offer more options for physician  
joint ventures. (Dept. of Justice; Federal Trade Commission)  
Nov, 1996  
WORD COUNT: 2230 LINE COUNT: 00187

12/6/14 (Item 2 from file: 148)

09013402 SUPPLIER NUMBER: 18728332 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Using team incentives to achieve business goals.  
Winter, 1995  
WORD COUNT: 4568 LINE COUNT: 00394

12/6/15 (Item 3 from file: 148)

06507593 SUPPLIER NUMBER: 14362425 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Duke Power integrates employee rewards with its business vision of  
excellence. (Duke Power Company) (Special Focus: Reward Systems)  
Summer, 1993  
WORD COUNT: 3612 LINE COUNT: 00302

12/6/16 (Item 4 from file: 148)  
04159105 SUPPLIER NUMBER: 07702640 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Incentive compensation - linking employee and owner objectives.**  
Sept-Oct, 1989  
WORD COUNT: 2266 LINE COUNT: 00185

12/6/17 (Item 1 from file: 636)  
03124799 Supplier Number: 46392648 (USE FORMAT 7 FOR FULLTEXT)  
**THE WHITE HOUSE: Office of the Press Secretary -- Conference on corporate citizenship -- Panel I PART 3**  
May 17, 1996  
Word Count: 4035

12/6/18 (Item 2 from file: 636)  
01904431 Supplier Number: 43316020 (USE FORMAT 7 FOR FULLTEXT)  
**ALABAMA**  
Sept 22, 1992  
Word Count: 95

12/6/19 (Item 1 from file: 13)  
00615446 Supplier Number: 24629929 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**New Pay Programs Boost Retention**  
May 1999  
WORD COUNT: 2412

12/6/20 (Item 2 from file: 13)  
00560026 Supplier Number: 24010486 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Boosting Work Productivity**  
September 1997  
WORD COUNT: 484

12/6/21 (Item 3 from file: 13)  
00500314 Supplier Number: 23655667  
**Incentives To Achieve Company Objectives**  
October 1996

12/6/22 (Item 1 from file: 484)  
01927215 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**In defence of merit awards**  
Apr 9, 1994  
WORD COUNT: 1613 LENGTH: Long (31+ col inches)